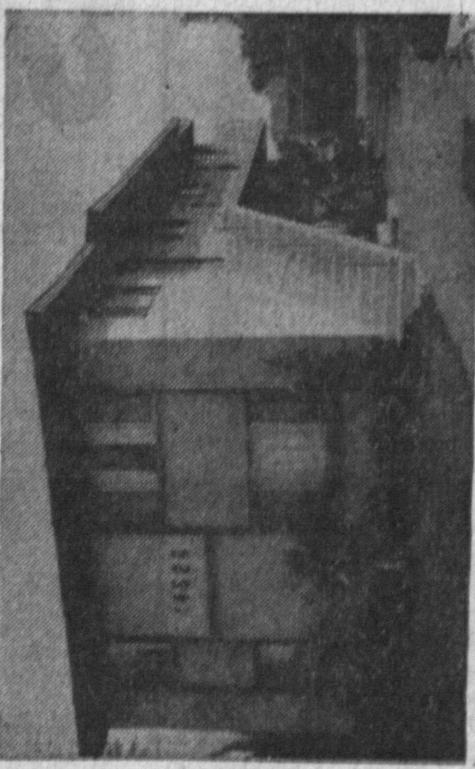
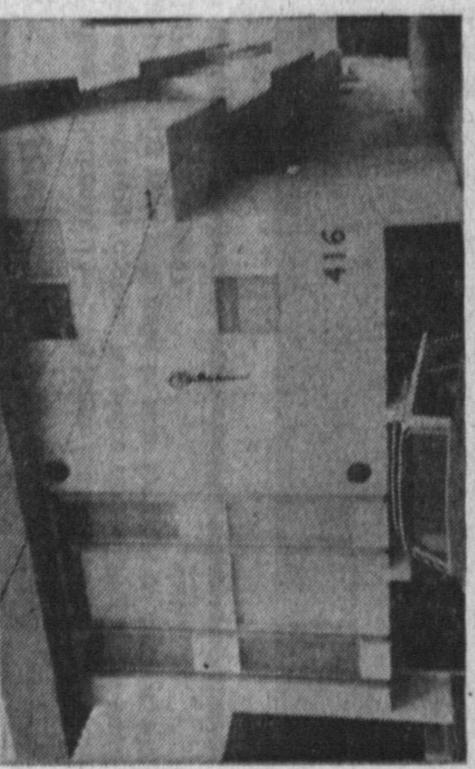


L I S T W I T H U S T O D A Y

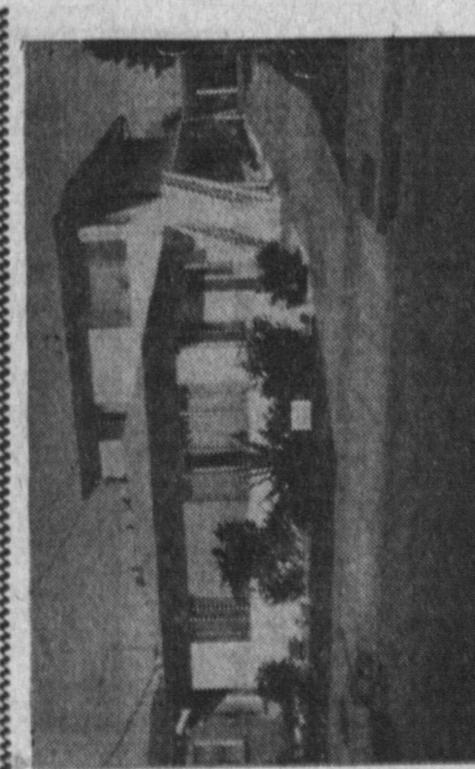


4 UNITS—2-BEDROOM EACH, ALL DELUXE
Has built-ins, extra large kitchens, tile, natural cabinets, acoustic ceilings, all wood floors and garages. You'll be proud to own this. Existing \$30,000 loan. We took this on trade. Submit your deal on No. 57M. Call DA 3-5761.



KING HARBOR AREA

Deluxe 7 apartment building, has built-in oven and ranges. 2 and 1-bedroom apartments, brand new. Ask to see No. 254M. Call FA 0-2222 or FR 8-8447.



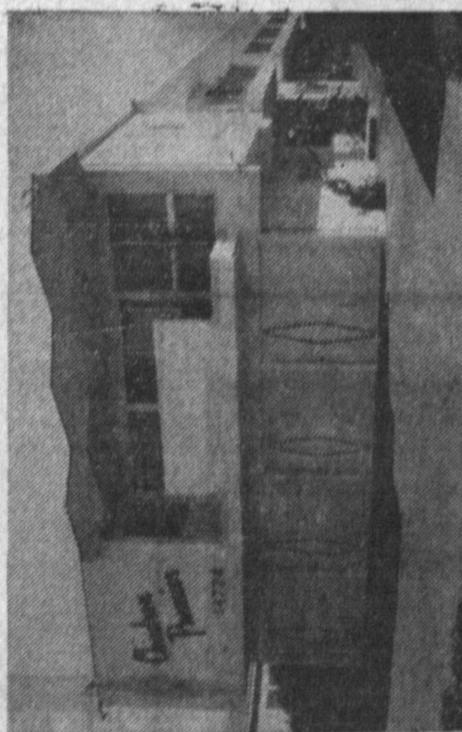
5 DELUXE APARTMENTS

All have 2 bedrooms and are custom built. Never a vacancy here. Asking \$49,950. Call for No. 165M at FR 8-8447.



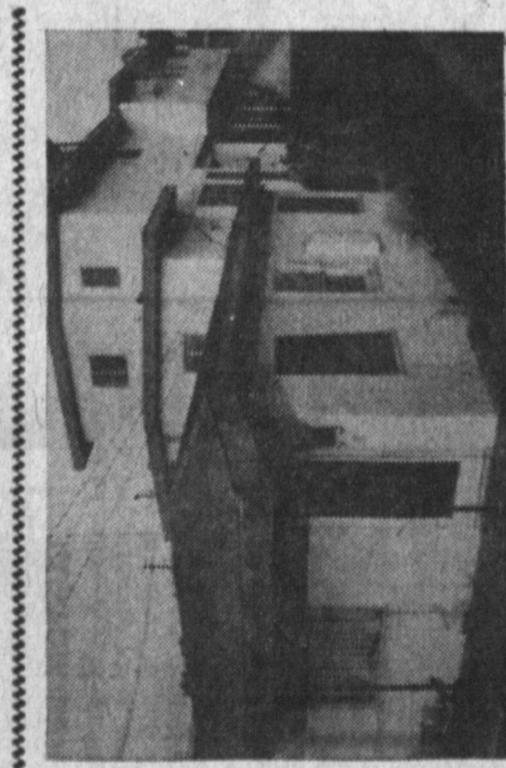
20 GOLD MEDALLION APARTMENTS
All new and ready to go. These are quality built. The location is ideal for rental because of its convenience to transportation, shopping and schools. They consist of 2 bachelors, 14 1-bedrooms, two 2-bedrooms and four 3-bedrooms. All have built-ins, carpets and drapes. One 3-bedroom studio apartment and four 2-bedrooms. It's our pleasure to show these to you. No. 251M. Call FA 0-2222.

3 LARGE OFFICES TO SERVE YOU



16 APARTMENTS

Very low maintenance factor. Shows a good return on your investment. All have built-in oven, range, carpeting and 2-bathrooms. All apartments are furnished. Come in and check these. No. 63M. Call DA 3-5761.



HOME AND INCOME

Two 2-bedroom homes plus 8 apartments. Excellent rental area, with a high return on investment. Ask for No. 65M. Call FR 8-8447.



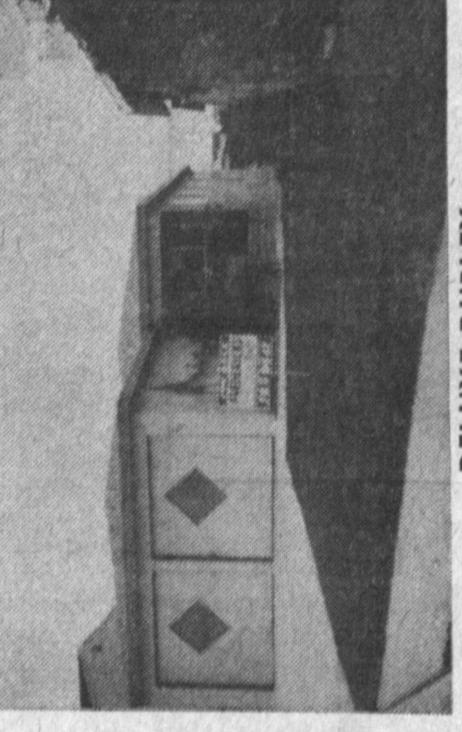
CHEAPIE

A real money maker. 5 apartments with good return. We took this in trade and we're ready to deal. Full price \$31,950, trade anything of value. No. 51M. Call DA 3-5761.



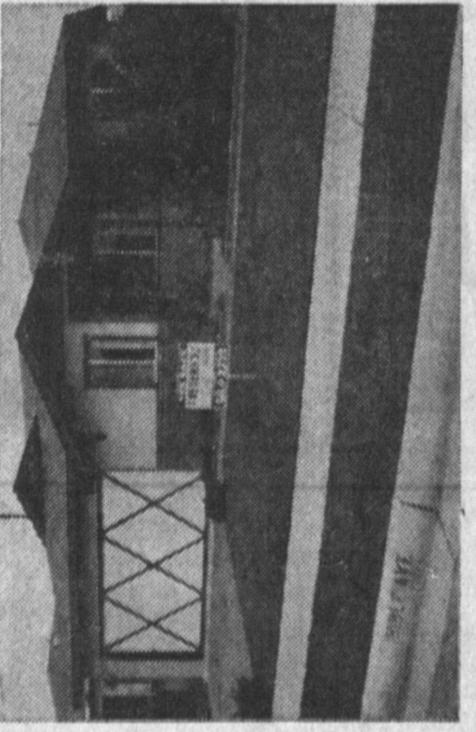
NEAR-NEW APARTMENTS

All have built-in oven, range, carpets and drapes. One 3-bedroom studio apartment and four 2-bedrooms. It's our pleasure to show these to you. No. 251M. Call FA 0-2222.



DELUXE DUPLEX

Beautiful 3-bedroom, 1 3/4 bath. Owners unit with all built-in kitchen and natural wood cabinetry. The second unit is just as nice, only it is a 2-bedroom, 1-bath with built-ins. No. 152M. Call FR 8-8447.



NOTHING BUT CLASS

In this 3 year young 3-bedroom, 1 3/4 bath home on quiet street close to new shopping center, Harbor General Hospital and freeways. In uniform area of neat homes. Master bedroom has 3/4 bath and sliding glass doors to large screened patio. Call to see No. 215M. FA 0-2222.



\$17,900—3-BEDROOM AND DEN

Looked with improvements on a huge lot and pleasant tree lined street. Large home has remodeled kitchen with built-in oven, range, dishwasher and new cabinetry. Den has knotty pine paneling, beamed ceiling, fireplace and Dutch doors. One bedroom is king size. Room for pool and play area in yard. No. 219M. Call FA 0-2222.



LOVELY HOME AND FUTURE INCOME

See this spacious 2-bedroom home on 40x150 R-3 fenced in lot. Double garage in rear with paved drive. A cool patio and of course loads of room to build additional apartments. Close to schools, shopping and business center of Torrance. Asking \$18,950. Arrange to see No. 211M. Call FA 0-2222.

WE ARE OPEN

WHAT IS A GOOD REALTY CO.?

1. A good company is one with sufficient experience to understand all the "ins and outs" of real estate practice.
2. It is one manned by efficient personnel.
3. It is one which has enough capital to conduct the business without limitations.
4. It is one in which the leaders are service minded and civic spirited.
5. It is up-to-date and sensitive to changing conditions.
6. It is a company with a strictly professional attitude toward the people it undertakes to serve.
7. It maintains, in good standing, memberships in the local, state and national Real Estate Boards and the specialized Institutes, actively participating in their programs.
8. It is one in which the salesmen and other employees are treated with consideration, and given every opportunity for personal development.
9. It is the kind of a company that justifies faith in "The Salesman's Creed" (composed many years ago by Edwin Osgood Grover), which follows:

"I believe in the goods I am selling; in the firm I am working for; and in my ability to get results. I believe that honest goods can be sold to honest men by honest methods. I believe in working, not waiting; in laughing, not weeping; in boasting, not knocking; and in the pleasure of selling goods. I believe that a man gets what he goes after; that an order today is worth two orders tomorrow, and no man is down and out until he has lost faith in himself. I believe in today and the work I am doing; in tomorrow and the work I hope to do; and in the sure reward which the future holds. I believe in courtesy, in kindness, in generosity, in good cheer, in friendship, and honest competition. I believe there is an order somewhere for every man ready to take one. I believe I'm ready—right now."

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If We Can Be of Service Fill in This Coupon
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FREDERICKS REALTY

2035 Carson,
Torrance, California

Gentlemen: I would be interested in:

- Knowing what my home would sell for
- Would like a guaranteed sales price
- Buying income property
- Selling my present home
- Trading my present home
- Real Estate counseling

Name.....

Address.....

Phone.....

This will not place you under any obligation. "Service is our business" and we would appreciate the opportunity to serve you.



Andrew Carnegie said, "Ninety per cent of all millionaires become so through owning real estate."

8:00 A.M. to 8:00 P.M.—Monday through Friday
Until 7:00 P.M. on Saturday and Sunday